

# DCX PROMO ACADEMY

## The DCX Promo Academy Curriculum:

### WEEK 1

- ✔ Promotional Products Essentials
- ✔ Industry Terminology
- ✔ Overview of the Supply Chain
- ✔ Anatomy of an Order
- ✔ Decoration Processes

### WEEK 2

- ✔ Product Sourcing Tools (Sage, ESP, Commonsku)
- ✔ Coded Pricing
- ✔ Apparel and Hard Goods
- ✔ Kitting/Fulfillment Overview
- ✔ Ordering Samples
- ✔ Checking Inventory

### WEEK 3

- ✔ Creating Presentations
- ✔ Understanding Setup Charges
- ✔ Production Time
- ✔ Order Management Essentials
- ✔ Order Entry
- ✔ Reviewing Proofs

### WEEK 4

- ✔ Tracking Orders
- ✔ Basics of Online Company Stores
- ✔ Managing an Order from Start to Finish
- ✔ Email Etiquette
- ✔ Customer Service Skills
- ✔ Updating Customers with Order Status

## How the Trainees Learn:



Instructor-Led Training



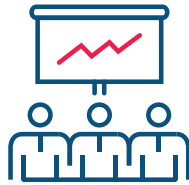
Group Projects



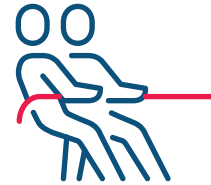
Written and Verbal Simulations



Ongoing Quizzes and Tests



Presentations and Projects



Shadowing